# Nøie ApS

Højbro Plads 10, DK-1200 København K

# Annual Report for 1 January - 31 December 2020

CVR No 39 35 91 97

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 27/5 2021

Thomas Ryge Mikkelsen Chairman of the General Meeting



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# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Nøie ApS for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2020 of the Company and of the results of the Company operations for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

København, 27 April 2021

#### **Executive Board**

Daniel Jensen CEO

#### **Board of Directors**

Thomas Ryge Mikkelsen Beatrice Aliprandi Ekaterina Gianelli Chairman

Chris Lykke Christiansen Daniel Jensen



# **Independent Auditor's Report**

To the Shareholders of Nøie ApS

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Nøie ApS for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



# **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events



# **Independent Auditor's Report**

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 27 April 2021 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Søren Alexander statsautoriseret revisor mne42824



# **Company Information**

**The Company** Nøie ApS

Højbro Plads 10

DK-1200 København K

CVR No: 39 35 91 97

Financial period: 1 January - 31 December Municipality of reg. office: København

**Board of Directors** Thomas Ryge Mikkelsen, Chairman

Beatrice Aliprandi Ekaterina Gianelli

Chris Lykke Christiansen

Daniel Jensen

**Executive Board** Daniel Jensen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup



# **Management's Review**

### **Key activities**

The company's key activities comprise conducting industrial business and trade as well as all business which, in the opinion of the Executive Board, is related to this.

## Development in the year

The income statement of the Company for 2020 shows a loss of DKK 10,312,940 and at 31 December 2020 the balance sheet of the Company shows negative equity of DKK 26,335,741.

The result is as expected and budgeted and is characterized by development costs and expansion of the concept Nøie.

2020 was a year marked by the worldwide Covid19 pandemic. It is unknown to what extent Covid-19 has had a positive or negative effect on revenue and profit for 2020. But it is certain that the pandemic created turbulence. In the spring of 2020, it proved to be more difficult to raise investor capital. Covid-19 created uncertainty among investors, which resulted in some potential investors withdrawing. On the other hand, our business model proved to be robust in this time of crisis, as we achieved large revenue growth.

## **Corporate Social Responsibility**

2020 was also a year where we started focusing on the many sustainability challenges in the skincare industry and we committed to act on this. We rolled out an ambitious sustainability strategy where we want to be CO2 negative in 2021 and over the long-term, we aim to be 100 percent circular in everything we do.

## **Capital resources**

The Company has lost more than 50 % of the share capital and is therefore comprised by paragraph 119 of the Danish Companies Act regarding capital loss. Reference is made to note 1.

#### Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

#### **Subsequent events**

In the spring of 2021, a capital increase was made from new and existing investors, which ensures that equity is re-established. The capital increase comprised cash capital injections of approximately DKK 75 million, as well as settlement of all the convertible debt instruments by conversion to equity.

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



# **Income Statement 1 January - 31 December**

	Note	2020	2019
		DKK	DKK
Gross profit/loss		-3.823.740	-3.525.256
Chaff our or one	2	F C20 007	4 404 004
Staff expenses  Depreciation, amortisation and impairment of intangible assets and	3	-5.628.997	-4.184.364
property, plant and equipment		-139.754	-78.565
Profit/loss before financial income and expenses		-9.592.491	-7.788.185
Financial income		207.405	86.972
Financial expenses		-1.400.868	-739.354
Profit/loss before tax		-10.785.954	-8.440.567
Tax on profit/loss for the year	4	473.014	761.734
Net profit/loss for the year		-10.312.940	-7.678.833
Digtwikution of musfit			
Distribution of profit			
Proposed distribution of profit			
Retained earnings		-10.312.940	-7.678.833
		-10.312.940	-7.678.833



# **Balance Sheet 31 December**

# Assets

	Note	2020	2019
		DKK	DKK
Acquired licenses		171.855	212.287
Goodwill	_	4.444	31.111
Intangible assets	5	176.299	243.398
Other fixtures and fittings, tools and equipment	_	232.687	97.189
Property, plant and equipment	6	232.687	97.189
Investments in subsidiaries	_	8	8
Fixed asset investments	-	8	8
Fixed assets	-	408.994	340.595
Finished goods and goods for resale	_	1.533.937	648.644
Inventories	-	1.533.937	648.644
Trade receivables		0	87.892
Receivables from group enterprises		0	253.582
Other receivables		596.421	329.486
Deferred tax asset		473.014	761.734
Prepayments	-	704.554	164.147
Receivables	-	1.773.989	1.596.841
Cash at bank and in hand	-	3.295.254	2.556.630
Currents assets	-	6.603.180	4.802.115
Assets	-	7.012.174	5.142.710



# **Balance Sheet 31 December**

# Liabilities and equity

	Note	2020	2019
		DKK	DKK
Share capital		50.011	50.011
Retained earnings		-26.385.752	-16.072.812
Equity		-26.335.741	-16.022.801
Convertible and dividend yielding instruments of debt		30.833.103	19.982.907
Long-term debt		30.833.103	19.982.907
Credit institutions		80.789	63.334
• • • • • • • • • • • • • • • • • • • •		905.332	471.752
Trade payables			
Payables to group enterprises		68.918	0
Other payables		1.459.773	647.518
Short-term debt		2.514.812	1.182.604
Debt		33.347.915	21.165.511
Liabilities and equity		7.012.174	5.142.710
Going concern	1		
Subsequent events	2		
Contingent assets, liabilities and other financial obligations	7		
Accounting Policies	8		
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# **Statement of Changes in Equity**

		Retained	
	Share capital	earnings	Total
	DKK	DKK	DKK
Equity at 1 January	50.011	-16.072.812	-16.022.801
Net profit/loss for the year	0	-10.312.940	-10.312.940
Equity at 31 December	50.011	-26.385.752	-26.335.741



## 1 Going concern

The income statement of the Company for 2020 shows a loss of DKK 10,312,940 and at 31 December 2020 the balance sheet of the Company shows negative equity of DKK 26,335,741.

In the spring of 2021, a capital increase was made from new and existing investors, which ensures that equity is re-established. The capital increase comprised cash capital injections of approximately DKK 75 million, as well as settlement of all the convertible debt instruments by conversion to equity.

With the capital increase received, it is Management's assessment that there is adequate liquidity to continue the company's operations for the rest of 2021 and to pay the liabilities of the company as they fall due.

## 2 Subsequent events

In the spring of 2021, a capital increase was made from new and existing investors, which ensures that equity is re-established. The capital increase comprised cash capital injections of approximately DKK 75 million, as well as settlement of all the convertible debt instruments by conversion to equity.

		2020	2019
3	Staff expenses	DKK	DKK
	Wages and salaries	5.399.193	3.914.774
	Pensions	168.593	227.880
	Other social security expenses	61.211	41.710
		5.628.997	4.184.364
	Average number of employees	11 _	8
4	Tax on profit/loss for the year		
	Current tax for the year	0	0
	Deferred tax for the year	-473.014	-761.734
		-473.014	-761.734



# 5 Intangible assets

5	Intangible assets		
		Acquired	
		licenses	Goodwill
		DKK	DKK
	Cost at 1 January	244.469	80.000
	Cost at 31 December	244.469	80.000
	Impairment losses and amortisation at 1 January	32.182	48.889
	Amortisation for the year	40.432	26.667
	Impairment losses and amortisation at 31 December	72.614	75.556
	Carrying amount at 31 December	171.855	4.444
6	Property, plant and equipment		Other fixtures and fittings, tools and equipment
	Cost at 1 January Additions for the year Cost at 31 December		131.863 208.152 340.015
	Impairment losses and depreciation at 1 January		34.674
	Depreciation for the year		72.654
	Impairment losses and depreciation at 31 December		107.328
	Carrying amount at 31 December		232.687



# 7 Contingent assets, liabilities and other financial obligations

## **Charges and security**

As security for balances with Danske Bank, the company has taken out a mortgage in TDKK 300, which is in a blocked account.

As security for a loans received from Vækstfonden, the company has posted a company mortgage in the amount of TDKK 5,950.

The company has entered into a rental agreement with a total obligation of TDKK 153.



## 8 Accounting Policies

The Annual Report of Nøie ApS for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The Financial Statements for 2020 are presented in DKK.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between



### 8 Accounting Policies (continued)

the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

# **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

## **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.



## 8 Accounting Policies (continued)

# Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

# Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

# **Balance Sheet**

## **Intangible assets**

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 3 years.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 3 years.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 3 years



### 8 Accounting Policies (continued)

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### **Investments in subsidiaries**

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.



## 8 Accounting Policies (continued)

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### **Financial debts**

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

